

Revision number: 1 Purchasing Agent: GLENDON MITCHELL

Item: SYBASE DATABASE MANAGEMENT SYSTEM, PROFESSIONAL SERV ICES, AND SOFTWARE MAINTENANCE

Vendor: 35504J A SYBASE, INC.

6550 Greenwood Plaza Blvd.

Englewood CO 80111

Internet Homepage: www.sybase.com

Telephone: (303) 409-7430

Fax number: (303) 409-8676

Contact: Melinda Hackstaff

Email address: melinda.hackstaff@sybase.com

Second Contact Shawn Frazier

Professional Services (303) 409-7846 Sfrazier@sybase.com

Brand/trade name: Sybase

Price: SEE ATTACHED PRICE LIST

Terms: NET 30

Effective dates: 06/01/02 through 05/31/03

Days required for delivery:

Price guarantee period: 30 DAYS
Minimum order: NONE
Min shipment without charges: NONE

Other conditions:

Renewal Options: 5 OPTIONS FOR ONE (1) YEAR EACH

NOTE: EXTEND EFFECTIVE DATE. UPDATE PRICING INFORMATION.

Remit To: Sybase, Inc.

File No. 72364 P.O. Box 60000

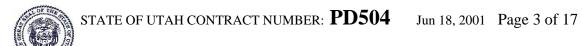
San Francisco CA 94160 Fed ID# 94-2951005

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payment for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



STATE OF UTAH SYBASE PRICE LIST FOR PRODUCTS PROFESSIONAL SERVICES EDUCATION SERVICES

SYBASE PRODUCT PRICING									
The pricing below is List Price as of February 2001. Sybase res	orvoe the	right to cha	ngo pricos at	any tin	no Conta	ct vour	Sybaso salos	roprocontativ	0.10
confirm pricing prior to issuing a Purchase Order. Please chec									e to
	k the note	s at the en	a or this docu	menti	or aiscou	nts, requ	irements and	additional	
information.	_		Т				Г	•	
Additional Information:									
Discounts are not available for Royalty products.									
First year support mandatory for all products except some Win information.	dows, Lin	ux and Win	dows NT prod	ducts. (Contact S	ybase fo	or specific		
Support price is for Basic. The Extended (7X24) Support is 120	% of Basic	and is rec	ommended fo	or all m	ission cri	tical sys	tems.		
Some products require that other products be licensed. Call yo	ur Sybase	representa	ative for clarif	ication					
Not Available for Partner Resale means that the software is only	y availabl	e from Syb	ase directly, n	ot via i	ts Partne	rs.		•	•
Minimum Discounts (minimum order of \$5,000 is required), larg	jer discou	nts can be	negotiated ba	sed on	volume):				
iAnywhere Solutions - 20%									
Business Intelligence - 20%									
Enterprise Solutions - 30%									
Internet Applications - 30%	1								
The state of the s	1								
** Additional Discounts may be offered on orders in excess of \$100,00 per single order.									
	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USP
	(SR)	Basic	Seat (ST)	Basi c	Seat (SS)	Basic	User	User	
		Support			pport	Suppo	(CU)	Basic	
						rt	With CU		
PRODUCT NAME									
ianywhere solutions									
	,								
Encryption Option for Adaptive Server Anywhere (Royalty) (WP	')	T							
Additional License Kits:			# 00	0.15					
Additional License Kits for Encryption Option Networked - 1 pack			\$29	\$15					
Additional License Kits for Encryption Option Networked - 5 pack			\$145	\$55					
Add'l License Kits for Encryption Option Networked - 20 pack			\$580	\$220					
MobiLink and UltraLite Deployment Option for SQL Anywhere	(WP)								
Secondary Licenses: (client license only added to base SQL Anyo	where serv	er— no ship	pable card)						
MobiLink Synchronization Server (multi-user)	\$1,999	\$760	I	1		I	1	 	\$360
Standalone Seat for Desktop Bundle	ψ1,999	Ψ/00			\$199	\$75			\$36
Standalone Seat for UltraLite Deployment Database For Windows (E or Palm	OS	1	L	\$119	\$45			\$22
Additional License Kits: (not available for UNIX):	JE OI I aiii	1		ı	ΨΠΟ	ψιο			ΨZZ.
MobiLink Synchronization Server	\$1,999	\$760							\$360
Standalone for UltraLite - 1 pack	ψ1,555	Ψ100			\$119	\$45			\$22
Standalone for UltraLite - 1 pack Standalone for UltraLite - 5 pack	1				\$595	\$150		-	\$110
Standalone for UltraLite - 20 pack	 			-	\$2,380	\$600			\$440
Standalone Seat for Desktop Bundle - 1 pack	1				\$199			-	\$36
Standalone Seat for Desktop Bundle - 1 pack Standalone Seat for Desktop Bundle - 5 pack	1				\$995	\$380		-	\$180
Standalone Seat for Desktop Bundle - 3 pack Standalone Seat for Desktop Bundle - 20 pack	1					\$1,515		-	\$720
Standalone Seat for Desktop Buridle - 20 pack	 			-	ψυ,υου	ψ1,515			Ψ120
Replication Agent for Adaptive Server Anywhere (WP)	\$3,000	\$480							
Replication Agent for Adaptive Server Anywhere (WF)	ψ3,000	ψ400							
SQL Anywhere Studio 5.5 and 6.0 (WP) Combined package conta	aining versi	on 5.5 and	version 6.0 sof	tware.	ONLY ON	E VERS	ION MAY BE	USED.	•
Base Product Combined Package:									
SQL Anywhere Studio 5.5 and 6.0 Base + 1 user	\$399	\$155							\$79
Only for a limited period of time, the following separate v5.5 a with the combined package.	 and v6.0 S	QL Anywhe	ere packages a	are ava	ilable, bu	t will be	discontinued	and replaced	
SQL Anywhere Studio Version 6.0 (WP)		I	I	ı		ī	I	1	ı
SQL Anywhere Studio Version 6.0 (WP)	\$399	\$155		-				 	\$79
	დაუუ	φ100		1		 		 	φ/9
SQL Anywhere Studio for Workgroups Version 6.0 (WP)	\$999	\$380		 		 		 	\$179
SQL Anywhere Studio for Workgroups 6.0 - Base with 5 users Secondary Licenses 6.0(client license only added to base server,			¢110	\$45	¢110	\$45	\$119	¢∧⊑	\$22
	oriippal	no ouru).	בווע שווט	• ΨTJ	פווע ו	. UTJ	בווע שו	• u+ J	• V~~



	Server	Server	Networked	Seat	Stand	Stand	Concurrent	Concurrent	USP
	(SR)	Basic	Seat (ST)	Basi	Seat	alone Basic	User	User	
		Support		c Su	(SS) pport	Suppo	(CU)	Basic	
						rt	With CU		
PRODUCT NAME							With 00		
Standalone ASA Personal Database with Synchronization & Power					\$179	\$70			\$34
Additional License Kits for SQL Anywhere 6.0 (Available for Wir	itel and UN	IX):							
Additional Server - 1 Pack (SR)	\$299	\$115							\$55
Additional License Kits - 1 pack			\$119	\$45			\$119	\$45	\$22
Additional License Kits - 5 pack Additional License Kits - 20 pack			\$595 \$2,380	\$230 \$905			\$595 \$2,380	\$230 \$905	\$109 \$435
Standalone ASA Personal Database - 1 pack			φ2,300	φθΟΟ	\$119	\$45	\$2,300	φ903	\$22
Standalone ASA Personal Database - 5 pack					\$595	\$230			\$109
Standalone ASA Personal Database - 20 pack Standalone ASA Personal Database w/Synchronization and Power	Dynamo - 1	nack			\$2,380 \$179	\$905 \$70			\$435 \$34
Standalone ASA Personal Database w/Synchronization and Power					\$895	\$340			\$169
Standalone ASA Personal Database w/Synchronization and Power	Dynama 0	0 nook			¢3 E90	\$1,365			\$675
Standalone ASA Fersonal Database W/Synchronization and Fower	Dynamo - 2	о раск			\$3,360	\$1,303			φ075
SQL Anywhere Studio 7.0 (WP)									
Base Product: SQL Anywhere Studio 7.0 Base + 1 user	\$200	Ф4 <i>Е</i> Г							¢70
SQL Anywhere Studio 7.0 Base + 1 user SQL Anywhere Studio 7.0 Base + 10 users	\$399 \$999	\$155 \$380							\$79 \$179
Secondary Licenses 7.0(client license only added to base server,									¥ ··· ·
Additional ASA Server 7.0- any supported platform		ı	\$119	\$45	\$119	\$45	\$119	\$45	\$22
Standalone ASA Personal Database with Synchronization & Power	Dynamo	<u> </u>	фііф	φ43	\$179	\$70	Φ 119	φ45	\$34
·									
MEC Bundle Additional License Kits for SQL Anywhere 7.0 (Available for Wir	tel and LIN	Y)·			\$199	\$75			\$36
Additional Electise Kits for our Anywhere 7.0 (Available for Wil	itel alla Olvi	iX).							
Additional License Kits - Server	\$299	\$115	0.110	0.15	0.110	0.15	0.110	0.15	\$55
Additional License Kits - 1 pack Additional License Kits - 5 pack			\$119 \$505	\$45 \$230	\$119 \$595	\$45 \$230	\$119 \$595	\$45 \$230	\$22 \$109
Additional License Kits - 20 pack			\$2,380		\$2,380	\$905	\$2,380	\$905	\$435
Standalone ASA Personal Database w/Synchronization and Power	Dynamo - 1	pack			\$179	\$70			\$34
Standalone ASA Personal Database w/Synchronization and Power	Dynamo - 5	pack			\$895	\$340			\$169
Standalone ASA Personal Database w/Synchronization and Power	Dynamo - 2	0 pack			\$3,580	\$1,365			\$675
Additional License Kits - Desktop Bundle - 1 pack					\$199	\$75			\$36
Additional License Kits - Desktop Bundle - 5 pack Additional License Kits - Desktop Bundle - 20 pack					\$995	\$380 \$1,515			\$180 \$720
Additional License Kits - Desktop Buridie - 20 pack					ψ0,900	ψ1,515			Ψ120
SQL Anywhere Studio Internet Access License (WP)	10000	0.400							
CPU Fee (IC)	\$999	\$160							
Sybase SQL Remote for Adaptive Server Enterprise (WP)	\$995	\$380							
Sybase SQL Remote for Adaptive Server Enterprise (Ent)	\$3,995	\$1,520							
BUSINESS INTELLIGENCE DIVISION									
Sybase Adaptive Server IQ (WP)	\$15,000	\$2,400	\$195	\$35			\$585	\$95	
Incremental CPU Charge after 1st CPU (IC)	\$3,125	\$500					A	**-	
Cold Standby (SV = Server, SE = Seat, SC = Concurrent user) Standby CPU Charge (SF)	\$3,750 \$780	\$600 \$125					\$145	\$25	
, , ,									
Sybase Adaptive Server IQ (Ent)	\$60,000	\$9,600	\$795	\$130			\$2,385	\$385	
CPU Charge after 1st CPU (IC) Cold Standby (SV = Server, SE = Seat, SC = Concurrent user)	\$12,500 \$15,000	\$2,000 \$2,400		-			\$595	\$95	
Standby CPU Charge (IC)	\$3,125	\$500					ψοσο	ΨΟΟ	
Sybase Adaptive Server IQ Developer Edition (WP)	1								
Developer (SR)	\$795	\$130							
		·							
Sybase Adaptive Server IQ Internet Access License (WP) CPU Fee (IC)	\$1,250	\$200							
51 61 66 (10)	ψ1,200	Ψ200							
Sybase Adaptive Server IQ Internet Access License (Ent)	IME 000	*							
CPU Fee (IC)	\$5,000	\$800		 					
Sybase Adaptive Server IQ Workgroup Edition (WP)	\$25,000	\$4,000							
Standby Studio (SV)	\$6,250	\$1,000							
	1			 					
	Server	Server	Networked	Seat	Stand	Stand	Concurrent	Concurrent	USP



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	(SR)	Basic	Seat (ST)	Basi	alone Seat	alone Basic	User	User	
		Support	,	c Su	(SS)	Suppo	(CU)	Basic	
		Сирроп				rt		Buolo	
PRODUCT NAME							With CU		<u> </u>
All Informatica products are considered Roya	lty Product	s and as	such are i	not el	liaible f	or a di	scount. Su	pport prici	ina i
available from your Sybase representative	ny i roddot	o una ao	ouon uro i	1000	igibic i	or a ar	oodini. od	pport prior	9
Informatica A-PowerMart (Royalty) (WP) Not Available for	Partner Resale	!							T
PowerMart Class I (1 CPU)	\$60,500								
PowerMart Class II (2-4 CPUs)	\$82,500								<u> </u>
PowerMart Class III (5-10 CPUs)	\$110,000								
PowerMart Class IV (11-20 CPUs)	\$150,000								1
PowerMart Class V (21-44 CPUs)	\$200,000								
PowerMart Class VI (45-64 CPUs)	\$288,000								
65+ CPUs, call for pricing									
PowerMart Developer & Test Lab	\$30,250				-				\vdash
Each Additional Source Type (OT)	\$20,000 \$20,000								
Each Additional Target Instance (OT) Unlimited Targets and Sources (OT)	\$60,000								
Unlimited Lab License (OT)	\$40,000								₩
Informatica A-PowerMart (Royalty) (Ent) Not Available for P	Partner Resale								₩
, , ,									
PowerMart Class I (1 CPU)	\$88,000								
PowerMart Class II (2-4 CPUs)	\$110,000								<u> </u>
PowerMart Class III (5-10 CPUs)	\$150,000								
PowerMart Class IV (11-20 CPUs)	\$200,000								
PowerMart Class V (21-44 CPUs)	\$270,000								
PowerMart Class VI (45-64 CPUs)	\$352,000								
65+ CPUs, call for pricing									
PowerMart Developer & Test Lab	\$44,000								
Each Additional Source Type (OT)	\$30,000								
Each Additional Target Instance (OT)	\$30,000								<u> </u>
Unlimited Targets and Sources (OT)	\$90,000								
Unlimited Lab License (OT)	\$90,000								
Informatica PowerCenter (Royalty) (WP) Not Available for F	Partner Resale								₩
Class I Server (single CPU)	\$93,500								
Class II Server (2-4 CPUs)	\$121,000								
Class III Server (5-10 CPUs)	\$160,000								
Class IV Server (11-20 CPUs)	\$200,000								
Class V Server (21-44 CPUs)	\$270,000								
Class VI Server (45-64 CPUs)	\$384,000								
65+ CPUs, call for pricing									1
Development/Test Lab	\$46,750								
									
Informatica PowerCenter (Royalty) (Ent) Not Available for I	Partner Resale]	l						\vdash
Class I Server (single CPU)	\$137,500								
Class II Server (2-4 CPUs)	\$165,000								
Class III Server (5-10 CPUs)	\$200,000								
Class IV Server (11-20 CPUs)	\$240,000								\vdash
Class V Server (21-44 CPUs)	\$360,000			1	 				\vdash
	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USF

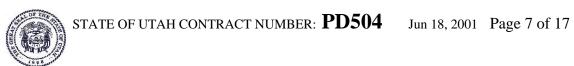


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	(SR)	Basic	Seat (ST)	Basi c	Seat (SS)	Basic	User	User	
		Support		Su	pport	Suppo rt	(CU)	Basic	
							With CU		
PRODUCT NAME Class VI Server (45-64 CPUs)	\$480,000								<u> </u>
65+ CPUs, call for pricing	ψ 100,000								<u> </u>
Development/Test Lab	\$68,750								
	, , ,								-
Informatica PowerCenter Data Integration Hub (Royalty) (WP)	 Vot Availa	ble for Part	ner Resale						-
Class II Server (2-4 CPUs)	\$165,000								
Class III Server (5-10 CPUs)	\$220,000								
Class IV Server (11-20 CPUs)	\$280,000								
Class V Server (21-44 CPUs)	\$360,000								
Class VI Server (45-64 CPUs)	\$480,000								
65+ CPUs, call for pricing									
Development/Test Lab	\$82,500								
Informatica PowerCenter Data Integration Hub (Royalty) (Ent) Class II Server (2-4 CPUs)	\$220,000	I							
Class III Server (5-10 CPUs)	\$275,000								
Class IV Server (11-20 CPUs)	\$320,000								
Class V Server (21-44 CPUs)	\$450,000								
Class VI Server (45-64 CPUs)	\$576,000								
65+ CPUs, call for pricing	φον 0,000								-
Development/Test Lab	\$110,000								ļ
201010phiona 100t Edb	ψ110,000								ļ
Additional sources/targets for PowerCenter & Pow	orConto	r Doto In	togration	Uub /E	Povoltvi	Not A	vailable for	r Bartnar B	ocolo
Additional sources/talgets for Fower Center & Fow	ei Ceiite	i Dala III	tegration	i iub (i	(Oyaity)	NOLA	valiable ioi	raillein	csaic
Each Additional Source Type (WP) (OT)	\$20,000								Ī
Each Additional Source Type (Ent) (OT)	\$30,000								
Each Additional Target Instance (WP) (OT)	\$20,000								
Each Additional Target Instance (Ent) (OT)	\$30,000								
Unlimited Sources and Targets (does not include SAP BW	\$60,000								
access) (WP) (OT) Unlimited Sources and Targets (does not include SAP BW	\$90.000								
access) (Ent) (OT) Unlimited Lab License (WP) (OT)	\$60,000								
Unlimited Lab License (WP) (OT) Unlimited Lab License (Ent) (OT)	\$90,000								
Each Additional Server Engine (WP) (OT)	\$50,000								<u> </u>
Each Additional Server Engine (WP) (OT)	\$70.000								<u> </u>
Each Additional Server Engine (Ent) (OT)	\$70,000			ļ					<u> </u>
Informatica PowerCenter & PowerCenter Data Integration Hub 0	Intions (B	ovalty) Not	Available fo	r Bortos	or Bosolo				<u> </u>
Integration Server for SAP R/3 Business Information	\$20,000	oyaity) NOI	муанаріе 10	rarune	n Resale				1
Warehouse (WP) Integration Server for SAP R/3 Business Information	\$30,000								-
Warehouse (Ent) PowerCenter.e (WP and Ent) (OT)									<u> </u>
PowerConnect for SAP R/3 (WP)	\$50,000 \$60,500			<u> </u>					<u> </u>
, ,	\$82,500			<u> </u>					<u> </u>
PowerConnect for SAP R/3 (Ent) PowerConnect for PeopleSoft (WP)	\$60,500			<u> </u>					<u> </u>
rower-connect for reopieson (VVP)	φυυ,500								

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	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USP
	(SR)	Basic	Seat (ST)	Basi c	Seat (SS)	Basic	User	User	
		Support			pport	Suppo rt	(CU)	Basic	
						<u> </u>	With CU		
PRODUCT NAME									
PowerConnect for PeopleSoft (Ent)	\$82,500								
PowerConnect for DB2 Access No Longer Available									
Informatica PowerCenter DIH: The Network PowerMart C	Option (Royalty)	(WP) Not A	vailable for Pa	artner F	Resale				
Network PowerMart	\$44,000								
Network PowerMart Development & Test Lab	\$22,000								
Each Additional Local Source Type (OT)	\$20,000								
Each Additional Local Target Instance (OT)	\$20,000								
Unlimited Targets and Local Sources (OT)	\$60,000								
Informatica PowerCenter DIH: The Network PowerMart C	ption (Royalty)	(Ent) <i>Not A</i>	vailable for Pa	artner R	Resale				
Network PowerMart	\$66,000								
Network PowerMart Development & Test Lab	\$33,000								
Each Additional Local Source Type (OT)	\$30,000								
Each Additional Local Target Instance (OT)	\$30,000								
Unlimited Targets and Local Sources (OT)	\$80,000								
Informatica PowerCenter Upgrade Options (Royalty) (WP) Not Available f	or Partner	Resale						
Class I (upgrades to Class II)	\$107,250	I							
Class II Server (2-4 CPUs)	\$66,000								
Class III (5-10 CPUs)	\$90,000								
Class IV Server (11-20 CPUs)	\$120,000								
Class V Server (21-44 CPUs)	\$130,000								
Class VI Server (45-64 CPUs)	\$140,000								
Development and Test Server Upgrade	\$53,625								
Informatica PowerCenter Upgrade Options (Royalty) (Ent	Not Available f	or Partner l	Resale						
	\$123,750		1		1				
Class I (upgrades to Class II)		<u> </u>							
Class II Server (2-4 CPUs)	\$82,500 \$112,500	ļ							ļ
Class III (5-10 CPUs) Class IV Server (11-20 CPUs)	. ,								ļ
Class V Server (11-20 CPUs) Class V Server (21-44 CPUs)	\$125,000 \$140,000								ļ
Class V Server (21-44 CPUs) Class VI Server (45-64 CPUs)									ļ
Development and Test Server Upgrade	\$150,000 \$61,875					<u> </u>			
		D and Ent	Nat Available	for Don	to a v Da a				
Informatica PowerPlug (Royalty) & Informatica PowerBrid	uge (Royalty) (W	r anu Ent) i	VUL AVAIIADIE	ioi Par	uiei Res	are T	ı	ı	1
For Use with PowerMart: PowerPlug for Platinum Erwin	\$7,500	<u> </u>							
PowerPlug for Sybase PowerDesigner PowerPlug for Oracle Designer 2000	\$7,500 \$7,500								
ODBC Database Catalog Access	\$7,500 \$7,500								
Unlimited PowerPlugs (OT)	\$45,000 \$7,500								
PowerBridge to Hyperion Essbase For Use with PowerCenter:	\$7,500	 							1
PowerPlug for Platinum Erwin	\$15,000								



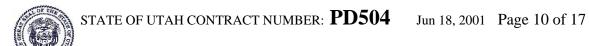
	Server	Server	Networked	Seat	Stand	Stand	Concurrent	Concurrent	USP
	(SR)	Basic	Seat (ST)	Basi	alone Seat	alone Basic	User	User	
		Support	. ,	C Sui	(SS)	Suppo	(CU)	Basic	
		Сирроп		- Ou	эрогс	rt	, ,	Buoio	
PRODUCT NAME							With CU		
PowerPlug for Oracle Designer 2000	\$15,000								
ODBC Database Catalog Access	\$15,000								
Unlimited PowerPluas (OT)	\$80,000								
PowerBridge to Hyperion Essbase	\$15,000								
ENTERPRISE SOLUTIONS DIVISION									
Sybase Adaptive Server Enterprise (ASE) (WP)									
Base product	\$995	\$380							\$195
Client Access License			\$195	\$75					\$35
Client Access License							\$350	\$135	\$65
10 pack seats			\$1,650	\$630					\$295
Cold Standby (SV = Server, SC = Concurrent User)	\$125	\$50					\$45	\$20	
Sybase Adaptive Server Enterprise (ASE) (Ent)	\$3,995	\$640	\$795	\$130			\$1,430	\$230	
Cold Standby (SV = Server, SC = Concurrent User)	\$500	\$80					\$180	\$30	
Sybase Adaptive Server Enterprise Internet Access License (IA	L) (WP)								
CPU Fee (IC)	\$4,500	\$720							-
Sybase Adaptive Server Enterprise Internet Access License (IA		\$720							
CPU Fee (IC)	\$25,000	\$4,000							
ASE Developers Kit for Linux/Intel (WP)	\$99	\$380							
*available at no charge on the Sybase web site	Ψοσ	φοσσ							
ASE Options - Distributed Transactions (WP)	\$995	\$180							
ASE Options - Distributed Transactions (Ent)	\$3,995	\$720							
ASE Options - High Availability (WP)	\$3,000	\$540							
ASE Options - High Availability (Ent)	\$12,000	\$2,160							
ASE Ontions Jove (IMD)	\$995	\$160							
ASE Options - Java (WP) ASE Options - Java (Ent)	\$3,995	\$640							
AGE OPTIONS DUVE (EIII)	ψ0,000	ΨΟ-ΤΟ							
ASE Options - Security (WP)	\$3,995	\$720							
ASE Options - Security (Ent)	\$9,995	\$1,800							
Adortina Comun Considta Data Ctona Devalor and Kit (CDK) (A)	D		¢4 500	#240					
Adaptive Server Specialty Data Store Developer's Kit (SDK) (W	P, Ent)	1	\$1,500	\$240					
Sybase Character Sets (WP)	\$295	\$50							
Sybase Character Sets (Ent)	\$995	\$160							
	ae euch a					chould I	be confirmed		· L
All Cyrano products are considered Royalty Products and representative.Support pricing is available from your Sybase re			ible for a dis	scount.	Pricing	Siloulu		with your S	ybase
representative.Support pricing is available from your Sybase re CYRANO (WP) (Royalty) - Not available for Partner Resale	epresentati		ible for a dis	scount.	Pricing	Siloula		with your s	ybase
representative.Support pricing is available from your Sybase ro CYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	epresentat	ive	ible for a dis	scount.	Pricing	Silouid		with your s	ybase
representative.Support pricing is available from your Sybase ro CYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	* \$25,000	\$4,500	ible for a dis	scount.	Pricing	Siloulu		with your s	ybase
representative.Support pricing is available from your Sybase re CYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000	\$4,500 \$7,200	ible for a dis	scount.	Pricing	Siloulu		with your s	ybase
representative.Support pricing is available from your Sybase re CYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support> Migration Pack (2 Named Servers & 2 Client Seats)(SR) Migration Pack (2 Concurrent Servers & 2 Client Users) (SR) Migration Pack Additional Client Seat (OT)	\$25,000 \$40,000 \$3,000	\$4,500 \$7,200 \$360	ible for a dis	scount.	Pricing	Siloulu		with your S	ybase
representative.Support pricing is available from your Sybase re CYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000	\$4,500 \$7,200	ible for a dis	scount.	Pricing	Siloulu		with your s	ybase
representative.Support pricing is available from your Sybase recYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000 \$3,000 \$10,000	\$4,500 \$7,200 \$360 \$1,800 \$2,700	ible for a dis	scount.	Pricing	Siloulu		with your s	ybase
representative.Support pricing is available from your Sybase recYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000 \$10,000 \$15,000 \$1,000	\$4,500 \$7,200 \$360 \$1,800 \$2,700 \$180	ible for a dis	scount.	Pricing	Siloulu		with your S	ypase
representative.Support pricing is available from your Sybase recYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000 \$3,000 \$10,000	\$4,500 \$7,200 \$360 \$1,800 \$2,700	ible for a dis	scount.	Pricing	Siloulu		with your S	ypase
representative.Support pricing is available from your Sybase recYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000 \$10,000 \$15,000 \$1,000	\$4,500 \$7,200 \$360 \$1,800 \$2,700 \$180	ible for a dis	scount.	Pricing	Should		with your S	ypase
representative.Support pricing is available from your Sybase re CYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000 \$3,000 \$10,000 \$1,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000	\$4,500 \$7,200 \$360 \$1,800 \$1,800 \$1,800 \$1,800 \$1,800 \$1,800	ible for a dis	scount.	Pricing			with your S	ypase
representative.Support pricing is available from your Sybase recYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000 \$3,000 \$10,000 \$15,000 \$12,000 \$10,000	\$4,500 \$7,200 \$360 \$1,800 \$2,700 \$180 \$2,160	ible for a dis	scount.	Pricing			with your S	ypase
representative.Support pricing is available from your Sybase recYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000 \$3,000 \$10,000 \$1,000 \$1,000 \$1,000 \$1,000 \$1,000 \$5,000	\$4,500 \$7,200 \$360 \$1,800 \$2,700 \$180 \$2,160 \$1,800 \$180 \$1,800	ible for a dis	scount.	Pricing			with your S	ypase
representative.Support pricing is available from your Sybase re CYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000 \$3,000 \$10,000 \$1,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000	\$4,500 \$7,200 \$360 \$1,800 \$1,800 \$1,800 \$1,800 \$1,800 \$1,800	ible for a dis	scount.	Pricing			with your s	ypase
representative.Support pricing is available from your Sybase recYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000 \$3,000 \$10,000 \$1,000 \$1,000 \$1,000 \$1,000 \$1,000 \$5,000	\$4,500 \$7,200 \$360 \$1,800 \$2,700 \$180 \$2,160 \$1,800 \$180 \$1,800	ible for a dis	scount.	Pricing			with your S	ypase
representative.Support pricing is available from your Sybase recYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000 \$3,000 \$10,000 \$11,000 \$12,000 \$11,000 \$1,	\$4,500 \$7,200 \$360 \$1,800 \$2,700 \$180 \$2,160 \$1,800 \$180 \$900 \$4,500 \$6,750 \$1,782	ible for a dis	scount.	Pricing			with your S	ypase
representative.Support pricing is available from your Sybase recYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000 \$3,000 \$10,000 \$1,000 \$1,000 \$10,000 \$	\$4,500 \$7,200 \$360 \$1,800 \$1,800 \$1,800 \$1,800 \$1,800 \$1,800 \$1,800 \$1,800 \$1,800 \$1,800 \$1,800 \$1,800	ible for a dis	scount.	Pricing			with your S	ypase
representative.Support pricing is available from your Sybase recYRANO (WP) (Royalty) - Not available for Partner Resale CYRANO Support	\$25,000 \$40,000 \$3,000 \$10,000 \$11,000 \$12,000 \$11,000 \$1,	\$4,500 \$7,200 \$360 \$1,800 \$2,700 \$180 \$2,160 \$1,800 \$180 \$900 \$4,500 \$6,750 \$1,782	ible for a dis	scount.	Pricing			with your S	ypase

STATE OF UTAH CONTRACT NUMBER: PD504

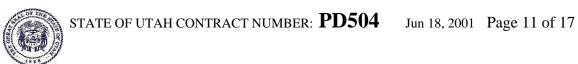


	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USF
	(SR)	Basic	Seat (ST)	Basi c	Seat (SS)	Basic	User	User	
		Support			pport	Suppo rt	(CU)	Basic	
DDODUCT NAME							With CU		
PRODUCT NAME PB Winscope (OT)	\$2,500	\$450		-					
PB Winscope for PowerBuilder (OT)	\$1,000	\$180							
Standards for PowerBuilder (OT)	\$8,000	\$1,440							
Standards for Fewer Builder (GT)	φο,σσσ	Ψ1,110							
WebTester SQL (OT)	\$34,900	\$6,282							
Additional 100 virtual users (OT)	\$11,900	\$2,142							
Webtester SQL Load (SR)	\$59,500	\$10,782							
DirectConnect for DB2/MVS (WP)	\$3,000	\$480	\$300	\$50			\$540	\$90	
DirectConnect for DB2/MVS (Ent)	\$4,000	\$640	\$400	\$65			\$720	\$115	
DirectConnect for Oracle (Ent)	\$4,000	\$640	\$400	\$65			\$720	\$115	
	0005	A							
Enhanced Full-Text Search Specialty Data Store (WP) (Royalty)		\$160							
Enhanced Full-Text Search Specialty Data Store (Ent) (Royalty)	\$1,495	\$240							
Pulsage Enterprise Compact Complete IDO (MID)	¢4 500	Ф70 г	# 0 = 0	6445			Φ4 OOO	6045	<u> </u>
Sybase Enterprise Connect Complete - IPS (WP) Warm Standby (SV = Server, SE = Seat, SC = Concurrent User)	\$4,500	\$795 \$400		\$115			\$1,200	\$215 \$110	┢
vvaim standby (SV = Server, SE = Seat, SC = Concurrent User)	\$2,250	\$400	\$325	\$60		-	\$600	\$110	
Sybase Enterprise Connect Complete - IPS (Ent)	\$9,000	\$1,585	\$1,300	\$230			\$2,340	\$415	
Warm Standby (SV = Server, SE = Seat, SC = Concurrent User)	\$4,500	\$795		\$115			\$1,170	\$210	
Traini Standby (EV = SOIVSI, SE = SOAt, SO = SOIISanont Sooi)	ψ1,000	ψ, σσ	φοσσ	ΨΠΟ			ψ1,170	Ψ210	
Sybase Enterprise Connect Complete IAL (WP)	Ш								
CPU Charge (IC)	\$8,280	\$1,455							
<u> </u>	1								
Sybase Enterprise Connect Complete IAL (Ent)									
CPU Charge (IC)	\$16,560	\$2,905							
Sybase Enterprise Connect Data Access - IPS (WP)	\$2,500	\$440	\$400	\$75			\$700	\$125	
Cold Standby (SV = Server, SE = Seat, SC = Concurrent User)	\$315	\$220	\$50	\$40			\$90	\$65	
Sybase Enterprise Connect Data Access - IPS (Ent)	\$5,000	\$880	\$800				\$1,440	\$255	
Cold Standby (SV = Server, SE = Seat, SC = Concurrent User)	\$625	\$440	\$100	\$75			\$180	\$130	
Colors Entermise Comment Data Assess IAI (M/D)									
Sybase Enterprise Connect Data Access - IAL (WP) CPU Charge (IC)	\$4,600	\$810							
CFO Charge (IC)	\$4,000	\$010							
Sybase Enterprise Connect Data Access - IAL (Ent)									
CPU Charge (IC)	\$9.200	\$1,620							
or o only (10)	ψ3,200	Ψ1,020							
Sybase Enterprise Connect Data Movement - IPS (WP)	\$3,500	\$620	\$400	\$70			\$700	\$125	
Warm Standby (SV = Server, SE = Seat, SC = Concurrent User)	\$1,750	\$310	\$200	\$35			\$350	\$65	
	, , , , ,		,	, , ,			*	*	
Sybase Enterprise Connect Data Movement - IPS (Ent)	\$7,000	\$1,235	\$800	\$140			\$1,440	\$255	
Warm Standby (SV = Server, SE = Seat, SC = Concurrent user)	\$3,500	\$620	\$400	\$70			\$720	\$125	
Sybase Enterprise Connect Data Movement - IPS IAL (WP)									
CPU Charge (IC)	\$6,440	\$1,135							
O. L Futurally O		<u> </u>							
Sybase Enterprise Connect Data Movement - IPS IAL (Ent)	1040 000	60.07 0							
CPU Charge (IC)	\$12,880	\$2,270		.					
Sybase Enterprise Event Broker for MQSeries 1.0 (WP)	\$45,000	\$7,200		1					-
Sybase Enterprise Event Broker for MQSeries 1.0 (WP) Sybase Enterprise Event Broker for MQSeries 1.0 (Ent)	\$60,000	\$9,600		1					-
Cypast Enterprise Event broker for Miceselles 1.0 (EIII)	ψυυ,υυυ	ψυ,000		1		 			-
Sybase Enterprise Event Broker for TIBCO 1.0 (WP)	\$45,000	\$7,200		 					1
Sybase Enterprise Event Broker for TIBCO 1.0 (Wr)	\$60,000	\$9,600		l		 			
Tymes =	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	+3,000							
Sybase Enterprise Event Broker (EEB) 2.0	1	i e		i e		i e			
Server (WP) (SR)	\$25,000	\$4,000		Ì		İ			
CPU Charge (WP) (IC)	\$6,250	\$1,000							
Sybase Enterprise Event Broker (EEB) 2.0									
Server (Ent) (SR)	\$40,000	\$6,400							
CPU Charge (Ent) (IC)	\$10,000	\$1,600							
MQ Series Option for EEB 2.0 (WP) (SR)	\$9,375	\$1,500							
MQ Series Option for EEB 2.0 (Ent) (SR)	\$15,000	\$2,400							
TIBCO Option for EEB 2.0 (WP) (SR)	\$9,375	\$1,500							
TIBCO Option for EEB 2.0 (Ent) (SR)	\$15,000	\$2,400							
	1	L					_	_	
	Server	Server	Networked		Stand	I Ctond	Concurrent	USP	

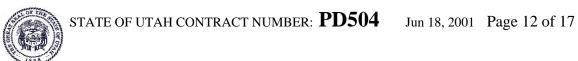
İ					alone	alone	Concurrent		
	(SR)	Basic	Seat (ST)	Basi	Seat	Basic	User	User	
	1	Support		C	(SS)	Suppo	(CU)	Basic	
		Support		Su	pport	rt	(00)	Dasic	
							With CU		
PRODUCT NAME	<u> </u>	<u> </u>		L.,		L		<u> </u>	
Sybase Enterprise Portal - SupportNow Extend available). Contact your Sybase sales represented								Support i	s no
			il delalis o	ıı uie	suppoi	т ріанз	·		
Sybase Enterprise Portal (Royalty) (WP) (MP) (price is per tota MHz)	\$150	\$11							\$23
Sybase Enterprise Portal (Royalty) (Ent) (MP) (price is per total	\$225	\$16							\$34
MHz)	<u> </u>								
Sybase Enterprise Portal Options:									
eMarketLink (Royalty) (WP) (MP) (price is per total MHz)	\$150	\$11							\$23
Sybase Enterprise Adapters (Royalty): Enterprise Adapter for SAP R/3, Clarify, PeopleSoft,	\$75,000	\$5,250							
Siebel (WP) (SR)		040.500							
Enterprise Adapter for SAP R/3, Clarify, PeopleSoft, Siebel (Ent) (SR	\$150,000	\$10,500							
Enterprise Adapter Workbench (WP & Ent) (SR)	\$50,000	\$3,500							\$7,5
USP Enterprise Adapter Solaris for SAP R/3, Clarify, PeopleSof	t. Siebel (C	<u> </u>)T)							\$22.
	,	,							500
USP Enterprise Adapter NT for SAP R/3, Clarify, PeopleSoft, Signature 11 (1997)	ebel (OT)								\$11, 250
EP Mainframe Connect (WP and Ent) (SR)	\$70,000	\$4,900							\$10,
EP Mainframe Event Adapter (Royalty) (Ent) (SR)	\$70.000	\$4,900							500 \$10,
	,								500
EP Replication Option (Royalty) (WP) (MP) (price is per total MHz] EP Replication Option (Royalty) (Ent) (MP) (price is per total MHz]	\$20	\$1 \$2							\$3 \$5
EP XJS/390 Enterprise Integrator (Ent) (SR)	\$70,000	\$4,900							\$10,
									500
Financial Fusion Server (WP) (Royalty) - Not Available for Partr	er Resale								
									_
Development (SS)	£15.000	£3 000			\$10,000	\$2,000			
Development (SS) Deployment CPU Charge (IC)	\$15,000	\$3,000			\$10,000	\$2,000			
					\$10,000	\$2,000			
Deployment CPU Charge (IC)					\$10,000				
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Pa									
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Pa Development (SS) Deployment CPU Charge (IC)	artner Res	\$4,000	. Network m	ust orde	\$10,000	\$2,000	inancial Fusio	on Server. Fir	nancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Paper Development (SS)	\$20,000	\$4,000	. Network mu	ust orde	\$10,000	\$2,000	inancial Fusio	on Server. Fir	nancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Pa Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to con	\$20,000	\$4,000	. Network mu	ust orde	\$10,000	\$2,000	inancial Fusio	on Server. Fir	nancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Pa Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to con	\$20,000 nect with totocol.	\$4,000 he S.W.I.F.			\$10,000 er versior	\$2,000 1.1 of F		on Server. Fir	nancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Paper of P	\$20,000 nect with totocol.	\$4,000 he S.W.I.F.			\$10,000 er versior	\$2,000 1.1 of F		on Server. Fir	nancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Paper of P	\$20,000 section to the section to th	\$4,000 he S.W.I.F.T			\$10,000 er versior	\$2,000 1.1 of F		on Server. Fir	nancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Parallel Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to con Fusion Server 2.0 is not currently available for the S.W.I.F.T. pro-	\$20,000 sect with totocol.	\$4,000 he S.W.I.F.T			\$10,000 er versior	\$2,000 1.1 of F		on Server. Fir	nancia
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Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Paper of P	\$20,000 \$20,00	\$4,000 he S.W.I.F.T) (Ent) (Royal	ty) - No	\$10,000 er versior	\$2,000 1.1 of F	rtner Resale	on Server. Fir	nancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Parameter (SS) Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to con Fusion Server 2.0 is not currently available for the S.W.I.F.T. professor (SR) Financial Fusion Server Messaging Adapter - OFX, FIX, or S.W. Server (SR) Cluster (CL) InfoHub (Ent) Additional Interfaces for VSAM, IDMC, Adabas, Datacom, or IMS Language Modules - Connectivity (WP)	\$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$20,000 \$175,000 \$30,000 \$30,000 \$14,000 \$195	\$4,000 he S.W.I.F.1 gory 5 (WP \$9,000 \$35,000) (Ent) (Royal	ty) - No	\$10,000 er versior	\$2,000 1.1 of F	rtner Resale	on Server. Fir	nancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Page (IC) Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to con Fusion Server 2.0 is not currently available for the S.W.I.F.T. profile Financial Fusion Server Messaging Adapter - OFX, FIX, or S.W. Server (SR) Cluster (CL) InfoHub (Ent) Additional Interfaces for VSAM, IDMC, Adabas, Datacom, or IMS	\$20,000 \$20,000 \$175,000 \$30,000 \$14,000	\$4,000 he S.W.I.F.T gory 5 (WP \$9,000 \$35,000) (Ent) (Royal	ty) - No	\$10,000 er versior	\$2,000 1.1 of F	rtner Resale	on Server. Fir	aancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Parameter (SS) Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to con Fusion Server 2.0 is not currently available for the S.W.I.F.T. profile (SR) Financial Fusion Server Messaging Adapter - OFX, FIX, or S.W. Server (SR) Cluster (CL) InfoHub (Ent) Additional Interfaces for VSAM, IDMC, Adabas, Datacom, or IMS Language Modules - Connectivity (WP) Language Modules - Connectivity (Ent) Language Modules - Servers (WP)	\$20,000 \$20,000 \$20,000 \$175,000 \$14,000 \$195 \$195 \$295	\$4,000 he S.W.I.F.7 gory 5 (WP \$9,000 \$35,000) (Ent) (Royal	ty) - No	\$10,000 er versior	\$2,000 1.1 of F	rtner Resale	on Server. Fir	ancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Parameter (SS) Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to confusion Server 2.0 is not currently available for the S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. profinancial Fusion Server (SR) Language Modules - Connectivity (WP) Language Modules - Connectivity (Ent)	\$20,000 sect with totocol. \$45,000 \$175,000 \$14,000 \$195 \$195	\$4,000 he S.W.I.F.T gory 5 (WP \$9,000 \$35,000) (Ent) (Royal	ty) - No	\$10,000 er versior	\$2,000 1.1 of F	rtner Resale	on Server. Fir	nancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Parameter (SS) Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to con Fusion Server 2.0 is not currently available for the S.W.I.F.T. profile (SR) Financial Fusion Server Messaging Adapter - OFX, FIX, or S.W. Server (SR) Cluster (CL) InfoHub (Ent) Additional Interfaces for VSAM, IDMC, Adabas, Datacom, or IMS Language Modules - Connectivity (WP) Language Modules - Connectivity (Ent) Language Modules - Servers (WP)	\$20,000 \$20,000 \$20,000 \$175,000 \$14,000 \$195 \$195 \$295	\$4,000 he S.W.I.F.7 gory 5 (WP \$9,000 \$35,000) (Ent) (Royal	ty) - No	\$10,000 er versior	\$2,000 1.1 of F	rtner Resale	on Server. Fir	nancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Paper of P	\$20,000 \$20,000 \$20,000 \$175,000 \$14,000 \$195 \$195 \$295 \$995 \$16,000	\$4,000 he S.W.I.F.T gory 5 (WP \$9,000 \$35,000 \$35,000 \$35,000	\$400	ty) - No	\$10,000 er versior	\$2,000 1.1 of F	\$720	\$115	ancia
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Parameter (SS) Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to con Fusion Server 2.0 is not currently available for the S.W.I.F.T. professor (SR) Financial Fusion Server Messaging Adapter - OFX, FIX, or S.W Server (SR) Cluster (CL) InfoHub (Ent) Additional Interfaces for VSAM, IDMC, Adabas, Datacom, or IMS Language Modules - Connectivity (WP) Language Modules - Servers (WP) Language Modules - Servers (Ent)	\$20,000 \$20,000 \$20,000 \$20,000 \$175,000 \$14,000 \$195 \$195 \$195 \$295 \$995 \$995	\$4,000 he S.W.I.F.1 gory 5 (WP \$9,000 \$35,000 \$35,000	\$400	\$65 \$90	\$10,000 er versior	\$2,000 1.1 of F	s720		
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Page (IC) Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to con Fusion Server 2.0 is not currently available for the S.W.I.F.T. profile for the S	\$20,000 \$20,000 \$20,000 \$175,000 \$14,000 \$195 \$195 \$295 \$995 \$16,000 \$25,000	\$4,000 \$4,000 \$9,000 \$35,000 \$35,000 \$160 \$2,560 \$4,400	\$400 \$400 \$400	\$65 \$90	\$10,000 er versior	\$2,000 1.1 of F	\$720 \$720	\$115 \$160	
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Page (IC) Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to con Fusion Server 2.0 is not currently available for the S.W.I.F.T. professor of the S.W.I.F.T. professo	\$20,000 \$25,000 \$25,000 \$25,000 \$25,000	\$4,000 he S.W.I.F.1 gory 5 (WP \$9,000 \$35,000 \$35,000 \$35,000 \$35,000 \$4,400 \$4,400	\$400 \$400 \$400	\$65 \$90	\$10,000 er versior	\$2,000 1.1 of F	\$720 \$720	\$115 \$160	
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Property (SS) Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to confusion Server 2.0 is not currently available for the S.W.I.F.T. property (SR) Financial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. property (SR) Cluster (CL) InfoHub (Ent) Additional Interfaces for VSAM, IDMC, Adabas, Datacom, or IMS Language Modules - Connectivity (WP) Language Modules - Servers (WP) Language Modules - Servers (Ent) MainframeConnect for DB2/MVS-CICS (Ent) Sybase Mainframe Connect - Integrated Product Set (WP) Sybase Mainframe Connect - Integrated Product Set (Ent) Sybase Mainframe Connect Internet Access License (WP) CPU Charge (IC)	\$20,000 \$20,000 \$20,000 \$175,000 \$14,000 \$195 \$195 \$295 \$995 \$16,000 \$25,000	\$4,000 \$4,000 \$9,000 \$35,000 \$35,000 \$160 \$2,560 \$4,400	\$400 \$400 \$400	\$65 \$90	\$10,000 er versior	\$2,000 1.1 of F	\$720 \$720	\$115 \$160	
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Page (IC) Development (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to con Fusion Server 2.0 is not currently available for the S.W.I.F.T. profile for the S	\$20,000 \$20,000 \$175,000 \$14,000 \$195 \$16,000 \$25,000 \$25,000 \$13,750 \$13,750 \$13,750 \$13,750 \$13,750 \$13,750 \$13,750 \$10,000 \$13,750 \$10,000 \$13,750 \$10,000	\$4,000 \$4,000 \$35,000 \$35,000 \$160 \$2,560 \$4,400 \$4,400 \$2,420	\$400 \$400 \$400	\$65 \$90	\$10,000 er versior	\$2,000 1.1 of F	\$720 \$720	\$115 \$160	
Deployment CPU Charge (IC) Financial Fusion Server 2.0 (Ent) (Royalty) - Not Available for Paperson Server (SS) Deployment CPU Charge (IC) S.W.I.F.T. licensees who wish to use the CASmf Adapter to con Fusion Server 2.0 is not currently available for the S.W.I.F.T. professor of the Server (SR) Financial Fusion Server Messaging Adapter - OFX, FIX, or S.W.I.F.T. professor (SR) Cluster (CL) InfoHub (Ent) Additional Interfaces for VSAM, IDMC, Adabas, Datacom, or IMS Language Modules - Connectivity (WP) Language Modules - Servers (WP) Language Modules - Servers (Ent) MainframeConnect for DB2/MVS-CICS (Ent) Sybase Mainframe Connect - Integrated Product Set (WP) Sybase Mainframe Connect - Integrated Product Set (Ent) Sybase Mainframe Connect Internet Access License (WP) CPU Charge (IC)	\$20,000 \$25,000 \$25,000 \$25,000 \$25,000	\$4,000 he S.W.I.F.1 gory 5 (WP \$9,000 \$35,000 \$35,000 \$35,000 \$35,000 \$4,400 \$4,400	\$400 \$400 \$400	\$65 \$90	\$10,000 er versior	\$2,000 1.1 of F	\$720 \$720	\$115 \$160	



	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USP
	(SR)	Basic	Seat (ST)	Basi c	Seat (SS)	Basic	User	User	
		Support			pport	Suppo	(CU)	Basic	
						rt	With CU		
PRODUCT NAME							With 00		
ODBC Driver Kit (WP)					\$150	\$60			
Open ClientConnect for CICS, IMS & MVS (Ent) -	\$16,000	\$2,560	\$400	\$65			\$720	\$115	
Open Chemiconnect for Cics, IMS & MV3 (Ent)	ψ10,000	Ψ2,500	Ψ+00	ψυυ			Ψ120	ψΠΟ	
Open Client / Ada (Ent) (Royalty)			\$1,995	\$320					
Open Client/C Developer's Kit (WP, Ent)			\$795	\$130					
Open Server (WP)	\$725	\$120	\$125	\$20			\$230	\$40	
Cold Standby (Server = SV, Concurrent User = SC)	\$95	\$15	Ψ123	ΨΖΟ			\$30	\$5	
Onen Cemen (Fut)	<u></u>	¢465	የ 500	ФОО			\$000	£4.4E	
Open Server (Ent) Cold Standby (Server = SV, Concurrent User = SC)	\$2,900 \$365	\$465 \$60	\$500	\$80			\$900 \$115	\$145 \$20	
	4000	ψ00					ψσ	Ψ20	
Open Server Internet Access License (WP) CPU Fee (IC)	\$2,700	\$435							
or or se (io)	Ψ2,700	Ψ+33							
Open Server Internet Access License (Ent)	MAT 000	60.100							
CPU Fee (IC)	\$15,000	\$2,400							
Open ServerConnect for CICS, IMS and MVS (Ent)	\$25,000	\$4,000	\$500	\$80			\$900	\$145	
OpenSwitch (WP and Ent)	\$2,500	\$450	\$250	\$45			\$450	\$85	
,	4 =,000	V .55	V =00	4 .0			*****	7.0	
OpenSwitch Internet Access License (WP and Ent) CPU Charge (IC)	\$15,000	\$2,700							
• , ,	φ13,000	φ2,700							
Replication Agent for DB2 (Ent) (Royalty)									
Group 40	\$70,000	\$11,200							
Group 50 Group 60	\$90,000 \$110,000	\$14,400 \$17,600							
Group 70	\$140,000	\$22,400							
Group 80	\$175,000	\$28,000							
Group 90	\$200,000	\$32,000							
Group 100+	\$220,000	\$35,200							
Replication Server (WP)	\$745	\$120	\$145	\$25			\$260	\$45	
Warm Standby (SV = Server, SE = Seat, SC = Concurrent user)	\$375	\$60	\$75	\$15			\$130	\$20	
Replication Server (Ent)	¢2.005	\$480	\$595	\$95			¢1 070	\$175	
Warm Standby (SV = Server, SE = Seat, SC = Concurrent user)	\$2,995 \$1,500	\$240	\$300	\$50			\$1,070 \$535	\$175 \$85	
vanii clariday (6 v = cerver, 62 = ceat, 60 = certeur daer)	ψ1,000	ΨΣΨΟ	φοσο	ΨΟΟ			ψοσσ	ψοσ	
Replication Server Internet Access License (WP)									
Server	\$10,000	\$1,600							
Replication Server Internet Access License (Ent)	1								
Server	\$40,000	\$6,400							
Replication Toolkit for MVS (Ent)									-
Group 40	\$35,000	\$5,600				 			
Group 50	\$45,000	\$7,200							
Group 60	\$55,000	\$8,800				i			
Group 70	\$70,000	\$11,200							
Group 80	\$87,500	\$14,000							
Group 90 Group 100+	\$100,000 \$110,000	\$16,000 \$17,600							-
OTOUP TOUT	φι10,000	φ17,000							
Single App Server (WP)	\$34,995	\$5,600							
Single App Server (Ent)	ļ			ļ					
Mid Range (less than or equal to 8 processors)	\$150,000	\$24,000				 			
High-end (more than 8 processors)	\$295,000								
, ,	,	, ,_ ;							
Software Developer Kit (SDK) for UNIX (Ent)					\$995	\$160			
Software Developer Kit (SDK) for Windows (WP)	<u> </u>				\$995	\$160			
	04.4==								
Spatial Query Server (SQS) (WP) (Royalty) Not Available for Partner Resale	\$1,475	\$225	\$275	\$45					
						ā			
	Server	Server	Networked	Seat	Stand	Stand	Concurrent	USP	l



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	(CD)	Pasia	Coot (CT)	Dani	alone	alone	Concurrent	Heer	
	(SR)	Basic	Seat (ST)	Basi c	Seat (SS)	Basic	User	User	
		Support		Su	pport	Suppo rt	(CU)	Basic	
							With CU		
PRODUCT NAME									
Spatial Query Server (SQS) (Ent) (Royalty) - Not Available for	\$5,885	\$885	\$1,125	\$170					
Partner Resale									
Sybase Startup.Com Development (TM) - Not Available for Part	ner Resale								
<u>Price is for Extended Support & Services only;</u> (no price associated with the software itself)	\$0	\$8,995							
Vignette V/5 Platform (Ent) (Royalty) -Call Sybase representativ	e for Supp	ort Pricing.	Not Available	e for Pa	artner Res	sale			
Developer Licenses (User Licenses) (DV):	I			ı	I	Γ			
1 User					\$5,000				
5 User					\$22,500				
10 User V/5 Content Management Server (CMS) and V/5 Lifecycle Persi	nalization	Sorver /I D	S) Non Proc	duction	\$40,000 \$50,000				
V/3 Content (SR) V/5 Content Management Server (CMS) and V/5 Lifecycle Ferst Environment (SR)		Server (LF	3) - NOII-PIOC	Juction	\$30,000				
Personalization Server (LPS) - Production Environment (SR)	\$125,000								
V/5 CMS and V/5 LPS Each Additional Production Server	\$50,000				<u></u>	<u> </u>			
Peak Daily Delivery Licenses (OT):									
Up to 100,000 peak deliveries per day per server	\$0								
100,000 to 250,000 peak deliveries per day per server 250,000 to 500,000 peak deliveries per day per server	\$85,000 \$165,000								
500,000 to 1 million peak deliveries per day per server	\$310,000								
1 million to 2 million peak deliveries per day per server	\$575,000								
2 million to 5 million peak deliveries per day per server	\$1,350,0 00								
5 million to 10 million peak deliveries per day per server	\$2,600,0 00								
Syndication Server Affiliate License (OT):									
Up to 10 Affiliates	\$50,000								
Up to 100 Affiliates Relationship Marketing Server (RMS) (SR)	\$250,000 \$100,000								
Relationship Marketing Server (RMS) 1 Additional Named User (S						\$2,500			
Relationship Marketing Server (RMS) 1 Additional Administrator (S	Γ)					\$2,000			
V/5 RMS Registered Profiles (OT)	0.0								
Up to 50,000 registered profiles 50,000 to 100,000 registered profiles	\$0 \$50,000								
100,000 to 250,000 registered profiles	\$100,000								
250,000 to 500,000 registered profiles	\$200,000								
500,000 to 750,000 registered profiles	\$275,000								
750,000 to 1 million registered profiles	\$340,000								
1 million to 2 million registered profiles V/5 Communication Server (SR)	\$560,000 \$50,000								
Vignette Application Power Pack Live CMS (SR)	\$100,000								
Vignette Application Power Pack Development CMS (SR)	\$50,000								
XJS/390 Enterprise Integrator (Ent) (SR)	\$70,000	\$12,320							
INTERNET APPLICATIONS DIVISION									
Sybase Enterprise Application Server 3.0 Deployment - Concur	rent User (WP)							
Server (SR) Up to 50 users	\$7,500	\$1,320					\$150	\$30	
Sybase Enterprise Application Server 3.0 Deployment - Concur	rent User	(Ent)		<u> </u>					-
Server(SR) Up to 75 users	\$11,250	\$1,980					\$150	\$30	
Sybase Enterprise Application Server 3.0 Deployment - Concur	rent User (Super Ent)		<u> </u>					
Server (SR) Up tp 125 users	\$18,750	\$3,300					\$150	\$30	
Sybase Enterprise Application Server 3.0 Deployment - CPU Pr	icing (WP)								
CPU Charge (IC)	\$7,500	\$1,320							
Sybase Enterprise Application Server 3.0 Deployment - CPU Pr	l ricing (Ent)			<u> </u>					
CPU Charge (IC)	\$11,250	\$1,980							
	Server	Server	Networked	Seat	Stand	Stand	Concurrent	USP	



1990									
					alone	alone	Concurrent		
	(SR)	Basic	Seat (ST)	Basi c	Seat (SS)	Basic	User	User	
		Support		Su	pport	Suppo rt	(CU)	Basic	
							With CU		
PRODUCT NAME									
Sybase Enterprise Application Server 3.0 Deployment - CPU Pr	icing (Sup	er Ent)							
CPU Charge (IC)	\$18,750	\$3,300							
Sybase Enterprise Application Server 3.0 Development (WP)					\$595	\$250			
Sybase Enterprise Application Server 3.5 - Advanced Edition (V	(D)								
	VP)								
Concurrent Model: Server (SR) Up to 50 Users	\$7,500	\$3,135							\$1,3 50
Concurrent Model: 25 Concurrent Users CPU Model: CPU Charge (IC)	\$7,500	\$3,135					\$3,750	\$1,570	\$675 \$1,3
	,								50
Standby Server (SV), CPU (SF) & 25 Concurrent Users (SC)	\$1,875	\$785					\$940	\$395	
Sybase Enterprise Application Server 3.5 - Advanced Edition (E	nt)								
Concurrent Model: Server (SR) Up to 50 Users	\$11,250	\$4,705							\$2,0 25
Concurrent Model: 25 Concurrent Users CPU Model: CPU Charge (IC)	\$11,250	¢4.70E					\$3,750	\$1,570	\$675
	\$11,250	\$4,705							\$2,0 25
Standby Server (SV), CPU (SF) & 25 Concurrent Users (SC)	\$2,815	\$1,180					\$940	\$395	
Sybase Enterprise Application Server 3.5 - Developer Edition (V	VP) (Ent)				\$595	\$250			
Sybase Enterprise Application Server 3.5 - Enterprise Edition (\	WP)								
		Φο 500							
Concurrent Model: Server (SR) Up to 50 Users Concurrent Model: 25 Concurrent Users	\$20,000	\$3,520					\$10,000	\$1,760	
CPU Model: CPU Charge (IC) Standby Server (SV), CPU (SF) & 25 Concurrent Users (SC)	\$20,000 \$5,000	\$3,520					\$2,500	\$440	
Standby Server (SV), CPO (SF) & 25 Concurrent Osers (SC)	\$5,000	\$880					\$2,500	\$440	
Sybase Enterprise Application Server 3.5 - Enterprise Edition (i	Ent)								
Concurrent Model: Server (SR) Up to 50 Users	\$28,000	\$4,930							
Concurrent Model: 25 Concurrent Users CPU Model: CPU Charge (IC)	\$28.000	\$4,930					\$10,000	\$1,760	
Standby Server (SV), CPU (SF) & 25 Concurrent Users (SC)	\$7,000	\$1,235					\$2,500	\$440	
Sybase Enterprise Application Server 3.5 - Small Business	\$2.995	\$1,255							\$540
Edition (WP) (Ent)									****
Standby Server (SV)	\$750	\$315		<u> </u>					
Sybase Enterprise Application Studio (WP)					\$3,445	\$1,440			\$775
InfoMaker					\$195	\$75			
PowerBuilder Desktop for Windows					\$295	\$115			
•									
PowerBuilder Enterprise 7.0 Japanese					\$2,995	\$1,140			
PowerBuilder Enterprise for UNIX ∀6.5 (Royalty)					\$4,995	\$1,900			\$1,0 95
(ptnrs receive an addtl 2% margin on product sale when USP sold s	simultaneou	usly.)		1					00
PB Ent VM Deployed Single Server License for all Unix platforms	\$4,995	\$1,900							
Platform Transfer — Win/ Arabic/Hebrew to Unix									\$2,1 95
PowerBuilder Enterprise for Windows					<u></u>	\$1,140			
(Partners receive an additional 2% margin on product sale when US	SP is sold s	imultaneous	sly.)		ψ∠, 3 95	φ1,140			\$645
								-	
PowerBuilder Professional for Windows					\$1,295	\$495			
PowerBuilder Web Deployment Kit (WP)	\$4,995	\$800							
PowerDesigner 6.1 AppModeler Standard					\$995	\$380			\$215
PowerDesigner 7.0 DataArchitect (DA) & PowerAMC 7.0 Donne					\$2.00F	\$1,140			\$655



	Server	Server	Networked	Seat	Stand alone	Stand alone	Concurrent	Concurrent	USP
	(SR)	Basic	Seat (ST)	Basi c	Seat (SS)	Basic	User	User	
		Support		Su	pport	Suppo rt	(CU)	Basic	
							With CU		
PRODUCT NAME									
PowerDesigner DataArchitect with MetaWorks 7.5 & PowerAMC	Donnees	Entreprise	7.5	1	\$3,990	\$1,515			
PowerDesigner 6.1 DataArchitect Suite (ProcessAnalyst + DataArchitect	rchitect + A	AppModeler	+ MetaWorks)		\$4,995	\$1,900			\$1,0 95
PowerDesigner 7.0 Developer & PowerAMC 7.0 Developpeur Stu	ıdio	I.			\$2,995	\$1,140			\$659
PowerDesigner Developer with MetaWorks 7.5 & PowerAMC De	l veloppeur	l r Studio En	treprise 7.5	l	\$3,990	\$1,515			\$875
PowerDesigner 6.1 MetaWorks (MW)		<u> </u>			\$995	\$380			1
PowerDesigner 7.0 ObjectArchitect & PowerAMC 7.0 Donneese	Studio				\$4 995	\$1,900			\$1,0
	T	ı	ı		Ψ.,σσσ	ψ.,σσσ			95
PowerDesigner ObjectArchitect with MetaWorks 7.5 & PowerAN	IC Donne	ese Studio	Entreprise 7.	5	\$5,990	\$2,275			\$1,3 15
PowerDesigner 7.5 ObjectArchitect & PowerAMC 7.5 Donneese	Studio	<u>. </u>			\$4,995	\$1,900			\$1,0 95
PowerDesigner 7.0 PhysicalArchitect & PowerAMC 7.0 Develop	peur SQL		l		\$995	\$380			
PowerDesigner PhysicalArchitect with MetaWorks 7.5 & PowerA	AMC Deve	loppeur SC	L Entreprise	7.5	\$1,990	\$755			\$435
PowerDesigner 6.1 ProcessAnalyst (PA)					\$1,495	\$570			\$325
PowerDesigner 7.0 Studio & PowerAMC 7.0 Concepteur Studio	Merise					\$2,470			\$1,4 25
PowerDesigner Studio 7.5 & PowerAMC Concepteur Studio DI Merise 7.5	FD 7.5 & I	 PowerAMC	Concepteur	Studio	\$6,495	\$2,470			\$1,4 25
PowerDesigner Viewer & PowerAMC Consultation					\$395	\$150			
PowerDesigner 6.1 WarehouseArchitect					\$4,995	\$1,900			\$1,0 95
PowerDesigner 6.1 Warehouse Suite (DataArchitect Suite + Ware	houseArch	nitect)			\$9,295	\$3,535			\$2,0 45
PowerJ Enterprise (WP)					\$595	\$230			
END OF PRODUCT PRICE LIST					7000	4=50			
SYBASE PROFESSIONAL SERVICES PRICIN	G								
2004 List Drives									
2001 List Prices									
	List Price	List Price							
Associate Consultant	Daily \$	Hourly \$ 100							
	800								
Consultant	\$ 1,440	\$ 180							
Senior Consultant	\$ 1,840	\$ 230							
Principal Consultant	\$ 2,320	\$ 290							
Architect	\$	\$ 360							
	2,880								

	Server	Server	Networked	Seat	Stand alone	Stand alone		Concurrent	USP
	(SR)	Basic	Seat (ST)	Basi c	Seat (SS)	Basic	User	User	
		Support		Su	pport	Suppo rt	(CU)	Basic	
PRODUCT NAME							With CU		
\$25,000 OR LESS List Price Engagement Fees									
Associate Consultant	Daily \$	Hourly \$ 97							
	776								
Consultant	\$ 1,397	\$ 175							
Senior Consultant	\$ 1,785	\$ 223							
Principal Consultant	\$ 2,250	\$ 281							
Architect	\$ 2,794	\$ 349							
\$25,001 - \$100,000 List Price Engagement Fees									
		Hourly							
Associate Consultant	\$ 720	\$ 90							L
Consultant	\$ 1,296	\$ 162							
Senior Consultant	\$ 1,656	\$ 207							
Principal Consultant	\$ 2,088	\$ 261							
Architect	\$ 2,592	\$ 324							
\$100,001 - \$500,000 List Price Engagement Fee	S								
		Discount							
Associate Consultant	Daily \$	Hourly \$ 80							
Consultant	640 \$	\$ 144							
Senior Consultant	1,152 \$	\$ 184							
Principal Consultant	1,472 \$	\$ 232							
	1,856								
Architect	\$ 2,304	\$ 288							
500,001 - 1,000,000 List Price Engagement Fee	5								
	Dalle	Hourt							
Associate Consultant	\$	Hourly \$ 70							
Consultant	560 \$	\$ 126							_
Senior Consultant	1,008	\$ 161		 					
Principal Consultant	1,288 \$	\$ 203							1
Architect	1,624 \$ 2,016	\$ 252							
	2,010								
								1	



	Server	Server	Networked	Seat	Stand	Stand	Concurrent	USP	
	(SR)	Basic	Seat (ST)	Basi	alone Seat	alone Basic	Concurrent	User	
	(-)		(0.1)	С	(SS)				
		Support		Su	pport	Suppo rt	(CU)	Basic	
							With CU		
PRODUCT NAME									
1,000,001 and up List Price Engagement Fees									
	Daily	Hourly							
Associate Consultant	\$	\$ 65							
	520	A 44=							
Consultant	\$ 936	\$ 117							
Senior Consultant	\$	\$ 150							
B	1,196	A 400							
Principal Consultant	\$ 1,508	\$ 189							
Architect	\$	\$ 234							
	1,872								
Additional Information:				-					
Additional information: Rates apply to Time and Materials engagements only. These ra	tes do not	apply to fi	L xed fee enga	l gement	s.				
The state of the s									
Discounts are applied on a per engagement basis. There are no		va diaaauu	10 haaad an 1	etal	ana bu 4b	o Ctoto o	f I Ital		
Discounts are applied on a per engagement basis. There are no	cumulati	ve discour	its based on t	otai us	age by the	e State C	or Utan.		
			7						
List Prices are subject to change when revised Professional Ser	vices rate	are nublic	hed						
, ,		· ·							
If an engagement is priced at a discount level and the engagemen	t is ended	prior to rea	ching the app	olicable	dollar vo	lume up	on which the c	liscount was l	oased,
the difference in discount levels will be invoiced to the State.									
SYBASE EDUCATION SERVICES PRICING									
Abbreviations:									
Column F- LC price =Learning Center Price per Student for enti									
Column G-LC Price =Cost of the class per student per classroo Column H-CS Price =Cost of doing a class at the Client Site for		to Additio	anal aharaa fa	r inctr	iotor trav	ol and a	vnoncos		
Column I-CS Price = Cost of the class at the client site for Column I-CS Price = Cost of the class per day of instruction.	12 Studer	its. Additio	mai charge ic	JI IIISU	ictor trav	ei aiiu e.	kperises.		
• •									
Volume Discounts:	00/								
\$25,000 or less \$25,001-\$50,000	0% 5%								
\$50,001-\$100,000	10%								
\$100,000 +	15%								
	1370								
Volume discounts are applied on a per a training engagement ba		eral classes	s can be purc	hased a	at one tim	e, but, u	sed througho	ut a year to a	hieve
Volume discounts are applied on a per a training engagement be various discount levels. There are no cumulative discounts bas	asis. Seve				at one tim	e, but, u	sed througho	ut a year to a	hieve
	asis. Seve				at one tim	e, but, u	sed througho	ut a year to ac	chieve
various discount levels. There are no cumulative discounts bas	asis. Seve	al usage by		Utah.				-	hieve
Volume discounts are applied on a per a training engagement be various discount levels. There are no cumulative discounts bas Course Title (38)	asis. Seve			Utah.	LC	CS	CS Price	ut a year to ac	chieve
various discount levels. There are no cumulative discounts bas	asis. Seve	al usage by	the State of	Utah.				-	chieve
various discount levels. There are no cumulative discounts bas Course Title (38)	asis. Seve	al usage by	the State of	Utah.	LC Price	CS	CS Price	-	chieve
Course Title (38) Physical Database Design Reporting with InfoMaker 7.0	asis. Seve ed on tota Code	Version	Days 3 3	LC Price	LC Price Per day 545 495	CS Price 10,800 9,600	CS Price Per day 3,600 3,200	CS Size 12 12	chieve
Course Title (38) Physical Database Design Reporting with InfoMaker 7.0 Building Web Applications using Enterprise Application Studio	Code DSN110 EAD105 EAD110	Version 11.0 7.0	Days 3 3 3	LC Price 1,635 1,485 1,485	LC Price Per day 545 495	CS Price 10,800 9,600 9,600	CS Price Per day 3,600 3,200 3,200	CS Size 12 12 12	chieve
Course Title (38) Physical Database Design Reporting with InfoMaker 7.0 Building Web Applications using Enterprise Application Studio Fast Track to PowerBuilder 7.0	Code DSN110 EAD110 EAD111	Version 11.0 7.0	Days 3 3 3 5	LC Price 1,635 1,485 1,485 2,475	LC Price Per day 545 495 495	CS Price 10,800 9,600 9,600 16,000	CS Price Per day 3,600 3,200 3,200 3,200	CS Size 12 12 12 12 12	chieve
Course Title (38) Course Title (38) Physical Database Design Reporting with InfoMaker 7.0 Building Web Applications using Enterprise Application Studio Fast Track to PowerBuilder 7.0 Rapid Application Development Using PowerJ	Code DSN110 EAD105 EAD111 EAD111 EAD112	Version 11.0 7.0	Days 3 3 5 2	LC Price 1,635 1,485 1,485 2,475 990	LC Price Per day 545 495 495 495	CS Price 10,800 9,600 9,600 16,000 6,400	CS Price Per day 3,600 3,200 3,200 3,200 3,200 3,200	CS Size 12 12 12 12 12 12	chieve
Course Title (38) Physical Database Design Reporting with InfoMaker 7.0 Building Web Applications using Enterprise Application Studio Fast Track to PowerBuilder 7.0	Code DSN110 EAD110 EAD111	Version 11.0 7.0	Days 3 3 3 5	LC Price 1,635 1,485 1,485 2,475	LC Price Per day 545 495 495	CS Price 10,800 9,600 9,600 16,000	CS Price Per day 3,600 3,200 3,200 3,200	CS Size 12 12 12 12 12	chieve



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Course Title (38)	Code	Version	Days	LC Price	LC Price Per day	CS Price	CS Price Per day	CS Size
	E 4 B 6 6 6			4 000			2.222	10
Object-Oriented Modeling with PowerDesigner Building Applications Using PowerBuilder and Enterprise Application	EAD310	3.0	3	1,090	545 545	7,200 10,800	3,600 3,600	12
Server	LADOTO	0.0	J	1,000	040	10,000	0,000	12
Building Applications Using Java and EAServer	EAD311	3.0	3	1,635	545	10,800	3,600	12
Advanced PowerBuilder 7.0 Controls	EAD312	7.0	2	1,090	545	7,200	3,600	12
Using the DataWindow Object Using the DataWindow Object	EAD314 EAD315	3.0	3	1,090	545 545	7,200 10,800	3,600 3,600	12 12
Building Enterprise JavaBeans Applications using PowerJ and		3.5	3	1,635	545	10,800	3,600	12
EAServer	EAD510	7.0	2	, i	595	8,000	4,000	12
Building Applications Using PowerBuilder 7.0 Foundation Classes Enterprise Application Server Administration	EAD510	3.0	2	1,190 1,190	595	8,000	4,000	12
Physical Database Design	EDB110	12.0	3	1,485	495	9,600	3,200	12
System and Database Administration: Adaptive Server Enterprise 12.0	EDB300	12.0	5	2,725	545	18,000	3,600	12
Powering Up with Adaptive Server Enterprise 12.0	EDB302	12.0	3	1,635	545	10,800	3,600	12
Fast Track to Replication Server Administration 12.0	EDB303	12.0	5	2,725	545	18,000	3,600	12
High Availability: Adaptive Server Enterprise 12.0 Companion Server		12.0	2	1,090	545	7,200	3,600	12
Designing and Programming the Database using Java	EDB312	12.0	3	1,635	545	10,800	3,600	12
Administering Adaptive Server IQ 12.0 for the Data Warehouse	EDB313		3	1,635	545	10,800	3,600	12
Fast Track to Open Switch Administering Adaptive Server IQ 12.0 with Multiplex for the Data	EDB314 EDB315		2	1,090 2,180	545 545	7,200 14,400	3,600 3,600	12 12
Warehouse				ĺ		,	ŕ	
Building UltraLite Applications Using SQL Anywhere Studio	EDB330	6.0	2	1,090	545	7,200	3,600	12
Performance and Tuning: Configuring Adaptive Server Enterprise Performance and Tuning for SQL Developers: Adaptive Server	EDB410	12.0 12.0	5 3	2,975 1,785		20,000	4,000 4,000	12 12
Enterprise	LDB420	12.0	3	1,765	393	12,000	4,000	12
Advanced Mobile Replication Workshop	EDB500	6.0	5	2,975	595	20,000	4,000	12
Advanced Administration and Troubleshooting for ASE	EDB510	11.9.2	4	2,380	595	16,000	4,000	12
Performance and Tuning Adaptive Server Enterprise: Query Optimizer	EDB511	12.0	5	2,975	595	20,000	4,000	12
Performance and Tuning: Configuring Adaptive Server Enterprise	EDB512	12.0	5	2,975		20,000	4,000	12
Warm Standby	EDB513	12.0	3	1,785		12,000	4,000	12
ASE 12.0 Internals: Data Structures Adv. Rep Server Admin	EDB514 EDB515	12.0 12.0	<u>4</u> 5	2,380 2,975		16,000 20,000	4,000 4,000	12 12
Administering Sybase Enterprise Event Broker	EDB313	12.0	3	1,785	595	12,000	4,000	12
Introduction to SQL: ASE	FND100	12.0	1	495	495	3,200	3,200	12
Fast Track to Adaptive Server Enterprise	FND200	12.0	4	2,180	545	14,400	3,600	12
Open Client Programming Using Client Library	IFD210	11.0	3	1,635	545	10,800	3,600	12
Open Server Programming for Client Library	IFD310	11.0	2	1,090	545	7,200	3,600	12
Java Night School	JAV120 JAV130	6.0 6.0	9	4,455	495 495	28,800	3,200	12 12
Java Night School Java Night School	JAV 130 JAV315	6.0	9	4,455 4,905		28,800 32,400	3,200 3,600	12
Java Nigiti Concor	MGT700		5	2.975		20.000	4,000	12
Transition to the PowerBuilder Environment	PWS100	6.0	1	495	495	3,200	3,200	12
Fast Track to PowerBuilder	PWS101	5.0	4	1,980	495	12,800	3,200	12
Mastering DataWindows 6.0	PWS102	6.0	3	1,635		10,800	3,600	12
Building Object-Oriented Applications with PowerBuilder 6.0	PWS103	6.0	3	1,635	545	10,800	3,600	12
Introduction to InfoMaker 6.0 Reporting with InfoMaker 6.0	PWS111 PWS112	6.0	3 2	1,485 990	495 495	9,600 6,400	3,200 3,200	12 12
Fast Track to PowerBuilder 6.0	PWS127	6.0	5	2,475	495	16,000	3,200	12
PowerBuilder 6.0 Features	PWS131	6.0	1	495	495	3,200	3,200	12
Enterprise Portal: Fundamentals and Architecture	SEP110		2	990	495	6,400	3,200	12
Enterprise Portal: Design and Implementation	SEP310		3	1,635	545	10,800	3,600	12
Enterprise Portal: Managing and Delivering Content	SEP311		3	1,635	545	10,800	3,600	12
Enterprise Portal: Information Access	SEP312		3	1,635	545	10,800	3,600	12
Enterprise Portal: Portal Security	SEP510 SEP511		2	1,190 1,190	595 595	8,000	4,000 4,000	12 12
Powering Up with System 11	SYB116	11.0	2	1,190	545	7,200	3,600	12
Performance & Tuning Adaptive Server Enterprise	SYB118	11.0	5	2,975		20,000	4,000	12
r chomianoc a raming haaptive octver Emerphise						18,000	3,600	12
System & Database Admin ASE	SYB119	11.9.2	5	2,725	343	10,000	3,000	
System & Database Admin ASE Fast Track to Replication Server Admin	SYB119 SYB121	11.5	5	2,725	545	18,000	3,600	12
System & Database Admin ASE Fast Track to Replication Server Admin Advanced SQL Server 11 Admin	SYB119 SYB121 SYB122	11.5 11.0	5 5	2,725 2,975	545 595	18,000 20,000	3,600 4,000	12 12
System & Database Admin ASE Fast Track to Replication Server Admin Advanced SQL Server 11 Admin Advanced Transact SQL: ASE	SYB119 SYB121 SYB122 SYB141	11.5 11.0 11.0	5 5 3	2,725 2,975 1,635	545 595 545	18,000 20,000 10,800	3,600 4,000 3,600	12 12 12
System & Database Admin ASE Fast Track to Replication Server Admin Advanced SQL Server 11 Admin	SYB119 SYB121 SYB122	11.5 11.0	5 5	2,725 2,975	545 595 545 545	18,000 20,000 10,800 10,800	3,600 4,000	12 12



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Course Title (38)	Code	Version	Days	LC Price	LC Price Per day	CS Price	CS Price Per day	CS Size	
Performance & Tuning for DBA: ASE	SYB196	11.9.2	5	2,975	595	20,000	4,000	12	
Performance & Tuning for SQL Developers: ASE	SYB197	11.9.2	3	1,785	595	12,000	4,000	12	
Replication Server Disaster Recovery Workshop	SYB200	11.5	2	1,190	595	8,000	4,000	12	
Understanding SP Sysmon ASE 11.5	SYB203	115	1	545	545	3,600	3,600	12	
Powering Up with Adaptive Server Enterprise 11.9.2	SYB206	11.9.2	3	1,635	545	10,800	3,600	12	
Adaptive Server Anywhere 6.0 Fundamentals	SYB208	6.0	2	990	495	6,400	3,200	12	
Data Replication with Adaptive Server Anywhere 6.0	SYB209	6.0	3	1,635	545	10,800	3,600	12	

FINET COMMODITY CODE(S):

20837000000-DATABASE (MICROCOMPUTERS) 20938000000-DATABASE (MINI, MAINFRAME)

90634000000-FREIGHT HANDLING; MATERIALS HANDLING

91829000000-COMPUTER - SOFTWARE CONSULTING

92045000000-SOFTWARE MAINTENANCE/SUPPORT